

# California High School Rodeo Association

## Statement of Activity August 2021 - March 2022

|                                    | HS CHALLENGE       | HS GENERAL          | HS STATE FINALS    | JHRD GENERAL       | JHRD STATE FINALS | NOT SPECIFIED | TOTAL               |
|------------------------------------|--------------------|---------------------|--------------------|--------------------|-------------------|---------------|---------------------|
| <b>Revenue</b>                     |                    |                     |                    |                    |                   |               |                     |
| District Assesment Fees            |                    | 20,266.00           |                    | 12,421.00          |                   |               | \$32,687.00         |
| Membership Income                  |                    |                     |                    |                    |                   |               | \$0.00              |
| Associate Membership Dues          |                    | 15,486.20           |                    | 8,361.05           |                   |               | \$23,847.25         |
| High School Membership Dues        |                    | 31,023.26           |                    |                    |                   |               | \$31,023.26         |
| Jr. High Membership Dues           |                    |                     |                    | 19,420.69          |                   |               | \$19,420.69         |
| <b>Total Membership Income</b>     |                    | <b>46,509.46</b>    |                    | <b>27,781.74</b>   |                   |               | <b>\$74,291.20</b>  |
| National Team Income               |                    | 2,152.00            |                    |                    |                   |               | \$2,152.00          |
| Nationals - Lodging                |                    |                     |                    | 975.00             |                   |               | \$975.00            |
| Previous Year Refunds              |                    | -1,180.00           |                    | -975.00            |                   |               | \$ -2,155.00        |
| <b>Total National Team Income</b>  |                    | <b>972.00</b>       |                    | <b>0.00</b>        |                   |               | <b>\$972.00</b>     |
| Rodeo Income                       |                    |                     |                    |                    |                   |               | \$0.00              |
| Camping/RV                         | 50.00              |                     |                    |                    |                   |               | \$50.00             |
| Entry Fees                         | 56,795.43          |                     |                    |                    |                   |               | \$56,795.43         |
| Fundraisers                        |                    |                     |                    |                    |                   |               | \$0.00              |
| 50/50 Raffle                       | 649.00             |                     |                    |                    |                   |               | \$649.00            |
| Scholarship                        |                    |                     |                    |                    |                   |               | \$0.00              |
| Silent Auction                     | 855.00             |                     |                    |                    |                   |               | \$855.00            |
| <b>Total Scholarship</b>           | <b>855.00</b>      |                     |                    |                    |                   |               | <b>\$855.00</b>     |
| <b>Total Fundraisers</b>           | <b>1,504.00</b>    |                     |                    |                    |                   |               | <b>\$1,504.00</b>   |
| Gate                               | 3,930.00           |                     |                    |                    |                   |               | \$3,930.00          |
| Button Sales                       | 100.00             |                     |                    |                    |                   |               | \$100.00            |
| <b>Total Gate</b>                  | <b>4,030.00</b>    |                     |                    |                    |                   |               | <b>\$4,030.00</b>   |
| Program Sales                      | 655.00             |                     |                    |                    |                   |               | \$655.00            |
| Rodeo Sponsorships                 | 27,000.00          | 1,881.00            | 16,000.00          |                    |                   |               | \$44,881.00         |
| Stalls                             | 720.00             |                     |                    |                    |                   |               | \$720.00            |
| Vendor Fee Income                  | 1,000.00           |                     |                    |                    |                   |               | \$1,000.00          |
| <b>Total Rodeo Income</b>          | <b>91,754.43</b>   | <b>1,881.00</b>     | <b>16,000.00</b>   |                    |                   |               | <b>\$109,635.43</b> |
| Sales                              |                    | 2,791.00            |                    |                    |                   |               | \$2,791.00          |
| State Raffle Ticket Sales          |                    | 92,330.00           |                    | 59,430.00          |                   |               | \$151,760.00        |
| <b>Total Revenue</b>               | <b>\$91,754.43</b> | <b>\$164,749.46</b> | <b>\$16,000.00</b> | <b>\$99,632.74</b> | <b>\$0.00</b>     | <b>\$0.00</b> | <b>\$372,136.63</b> |
| <b>GROSS PROFIT</b>                | <b>\$91,754.43</b> | <b>\$164,749.46</b> | <b>\$16,000.00</b> | <b>\$99,632.74</b> | <b>\$0.00</b>     | <b>\$0.00</b> | <b>\$372,136.63</b> |
| <b>Expenditures</b>                |                    |                     |                    |                    |                   |               |                     |
| Accounting and Legal Fees          |                    | 625.00              |                    |                    |                   |               | \$625.00            |
| Advertising                        |                    | 1,200.00            | 3,886.00           |                    |                   |               | \$5,086.00          |
| Associate Membership               |                    | 9,540.00            |                    |                    |                   |               | \$9,540.00          |
| Bank Service Charges               | 69.92              | 831.25              |                    | 102.64             |                   |               | \$1,003.81          |
| Business Expenses                  |                    |                     |                    |                    |                   |               | \$0.00              |
| Business Registration Fees         |                    | 46.00               |                    |                    |                   |               | \$46.00             |
| <b>Total Business Expenses</b>     |                    | <b>46.00</b>        |                    |                    |                   |               | <b>\$46.00</b>      |
| Insurance                          |                    | 3,804.00            |                    | 6,704.00           |                   |               | \$10,508.00         |
| Directors and Officers             |                    | 575.00              |                    |                    |                   |               | \$575.00            |
| Liability                          |                    | 1,455.00            |                    | 1,455.00           |                   |               | \$2,910.00          |
| <b>Total Insurance</b>             |                    | <b>5,834.00</b>     |                    | <b>8,159.00</b>    |                   |               | <b>\$13,993.00</b>  |
| Membership Dues NHSRA              |                    |                     |                    |                    |                   |               | \$0.00              |
| State Dues                         |                    |                     |                    | 225.00             |                   |               | \$225.00            |
| <b>Total Membership Dues NHSRA</b> |                    |                     |                    | <b>225.00</b>      |                   |               | <b>\$225.00</b>     |
| Operations                         |                    | 1,101.85            |                    | 540.00             |                   |               | \$1,641.85          |
| Bookkeeper/Secretary               |                    | 12,250.00           |                    | 3,850.00           |                   |               | \$16,100.00         |
| National Director Expense          |                    | 78.82               |                    |                    |                   |               | \$78.82             |
| Office Equipment                   |                    | 526.00              |                    | 429.94             |                   |               | \$955.94            |
| Office Supplies                    |                    | 543.35              |                    | 65.97              |                   |               | \$609.32            |

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|----------------------------------|------------------|------------------|-------------------|-----------------|-------------------|---------------|---------------------|
| Postage, Mailing Service         |                  | 348.48           |                   | 250.40          |                   |               | \$598.88            |
| Printing and Copying             |                  | 312.32           |                   |                 |                   |               | \$312.32            |
| Supplies                         |                  | 298.46           |                   | 67.98           |                   |               | \$366.44            |
| Web Page                         |                  | 47.88            |                   |                 |                   |               | \$47.88             |
| <b>Total Operations</b>          |                  | <b>15,507.16</b> |                   | <b>5,204.29</b> |                   |               | <b>\$20,711.45</b>  |
| Rodeo Equipment                  | 496.52           | 170.00           | 105.65            |                 | 105.64            |               | \$877.81            |
| Rodeo Productions                | 2,475.17         |                  |                   |                 |                   |               | \$2,475.17          |
| Advertising                      | 70.04            |                  |                   |                 |                   |               | \$70.04             |
| Awards                           | 9,760.00         |                  |                   |                 |                   |               | \$9,760.00          |
| All Around Trailer               |                  |                  | 30,200.00         |                 |                   |               | \$30,200.00         |
| Awards - Event                   | 7,768.36         |                  | 27,620.00         |                 | 30,180.00         |               | \$65,568.36         |
| <b>Total Awards</b>              | <b>17,528.36</b> |                  | <b>57,820.00</b>  |                 | <b>30,180.00</b>  |               | <b>\$105,528.36</b> |
| Back Numbers                     | 1,552.92         | 450.00           |                   |                 |                   |               | \$2,002.92          |
| Buttons                          | 322.67           |                  | 611.82            |                 |                   |               | \$934.49            |
| Equipment Services               |                  | 104.00           |                   | 104.01          |                   |               | \$208.01            |
| Facility Fees                    | 12,200.00        |                  |                   |                 |                   |               | \$12,200.00         |
| Facility Rental                  |                  |                  | 51,040.76         |                 |                   |               | \$51,040.76         |
| Security/Staff                   | 967.50           |                  |                   |                 |                   |               | \$967.50            |
| Sound System                     | 1,600.00         |                  |                   |                 |                   |               | \$1,600.00          |
| Stalls                           |                  |                  |                   |                 |                   |               | \$0.00              |
| Shavings                         | 2,969.09         |                  |                   |                 |                   |               | \$2,969.09          |
| Stall Fees                       | -65.00           |                  |                   |                 |                   |               | \$ -65.00           |
| <b>Total Stalls</b>              | <b>2,904.09</b>  |                  |                   |                 |                   |               | <b>\$2,904.09</b>   |
| <b>Total Facility Fees</b>       | <b>17,671.59</b> |                  | <b>51,040.76</b>  |                 |                   |               | <b>\$68,712.35</b>  |
| Jackpot Payout                   | 3,120.00         |                  |                   |                 |                   |               | \$3,120.00          |
| Printing                         |                  | 285.41           |                   |                 |                   |               | \$285.41            |
| Refunds                          | 260.00           |                  |                   |                 |                   |               | \$260.00            |
| Rodeo Staff                      | 10,659.00        |                  |                   | 657.48          |                   |               | \$11,316.48         |
| Announcers                       | 2,500.00         |                  |                   |                 |                   |               | \$2,500.00          |
| Judges - Cutting and RCH         | 1,000.00         |                  |                   |                 |                   |               | \$1,000.00          |
| Judges - Rodeo                   | 2,000.00         |                  |                   |                 |                   |               | \$2,000.00          |
| Timers                           | 800.00           |                  |                   |                 |                   |               | \$800.00            |
| <b>Total Rodeo Staff</b>         | <b>16,959.00</b> |                  |                   | <b>657.48</b>   |                   |               | <b>\$17,616.48</b>  |
| Stock                            | 13,500.00        |                  |                   |                 |                   |               | \$13,500.00         |
| Cutting and RCH Cattle           | 9,490.00         |                  |                   |                 |                   |               | \$9,490.00          |
| Feed                             | 344.85           |                  |                   |                 |                   |               | \$344.85            |
| Goats                            | 800.00           |                  |                   |                 |                   |               | \$800.00            |
| <b>Total Stock</b>               | <b>24,134.85</b> |                  |                   |                 |                   |               | <b>\$24,134.85</b>  |
| Supplies                         |                  | 159.82           |                   |                 |                   |               | \$159.82            |
| <b>Total Rodeo Productions</b>   | <b>84,094.60</b> | <b>999.23</b>    | <b>109,472.58</b> | <b>761.49</b>   | <b>30,180.00</b>  |               | <b>\$225,507.90</b> |
| Scholarship                      |                  |                  |                   |                 |                   |               | \$0.00              |
| Raffle Printing/Other            |                  | 348.40           |                   | 522.60          |                   |               | \$871.00            |
| <b>Total Scholarship</b>         |                  | <b>348.40</b>    |                   | <b>522.60</b>   |                   |               | <b>\$871.00</b>     |
| Student Officer Expenses         |                  | 1,237.76         |                   | 1,179.27        |                   |               | \$2,417.03          |
| Travel and Meetings              |                  | 7,132.16         |                   |                 |                   |               | \$7,132.16          |
| Executive Officer Travel         |                  | 3,190.11         |                   | 263.09          |                   |               | \$3,453.20          |
| Facility Rental                  |                  | 1,000.00         |                   |                 |                   |               | \$1,000.00          |
| Lodging                          |                  | 2,205.69         |                   |                 |                   |               | \$2,205.69          |
| Meals - Travel                   |                  | 274.77           |                   | 14.89           |                   |               | \$289.66            |
| National Director Travel         |                  | 711.68           |                   |                 |                   |               | \$711.68            |
| State Officer Travel             |                  | 1,155.97         |                   |                 |                   |               | \$1,155.97          |
| <b>Total Travel and Meetings</b> |                  | <b>15,670.38</b> |                   | <b>277.98</b>   |                   |               | <b>\$15,948.36</b>  |

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|                            | HS CHALLENGE       | HS GENERAL          | HS STATE FINALS      | JHRD GENERAL       | JHRD STATE FINALS    | NOT SPECIFIED | TOTAL               |
|----------------------------|--------------------|---------------------|----------------------|--------------------|----------------------|---------------|---------------------|
| Uncategorized Expenditure  |                    | 15.49               |                      |                    |                      |               | \$15.49             |
| <b>Total Expenditures</b>  | <b>\$84,661.04</b> | <b>\$52,024.67</b>  | <b>\$113,464.23</b>  | <b>\$16,432.27</b> | <b>\$30,285.64</b>   | <b>\$0.00</b> | <b>\$296,867.85</b> |
| NET OPERATING REVENUE      | <b>\$7,093.39</b>  | <b>\$112,724.79</b> | <b>\$ -97,464.23</b> | <b>\$83,200.47</b> | <b>\$ -30,285.64</b> | <b>\$0.00</b> | <b>\$75,268.78</b>  |
| Other Revenue              |                    |                     |                      |                    |                      |               |                     |
| Other Income               |                    |                     |                      |                    |                      |               | \$0.00              |
| Interest Income            |                    | 2.22                |                      |                    |                      | 6.47          | \$8.69              |
| <b>Total Other Income</b>  |                    | <b>2.22</b>         |                      |                    |                      | <b>6.47</b>   | <b>\$8.69</b>       |
| <b>Total Other Revenue</b> | <b>\$0.00</b>      | <b>\$2.22</b>       | <b>\$0.00</b>        | <b>\$0.00</b>      | <b>\$0.00</b>        | <b>\$6.47</b> | <b>\$8.69</b>       |
| NET OTHER REVENUE          | <b>\$0.00</b>      | <b>\$2.22</b>       | <b>\$0.00</b>        | <b>\$0.00</b>      | <b>\$0.00</b>        | <b>\$6.47</b> | <b>\$8.69</b>       |
| NET REVENUE                | <b>\$7,093.39</b>  | <b>\$112,727.01</b> | <b>\$ -97,464.23</b> | <b>\$83,200.47</b> | <b>\$ -30,285.64</b> | <b>\$6.47</b> | <b>\$75,277.47</b>  |